

Activewear Guide SUMMER 2025





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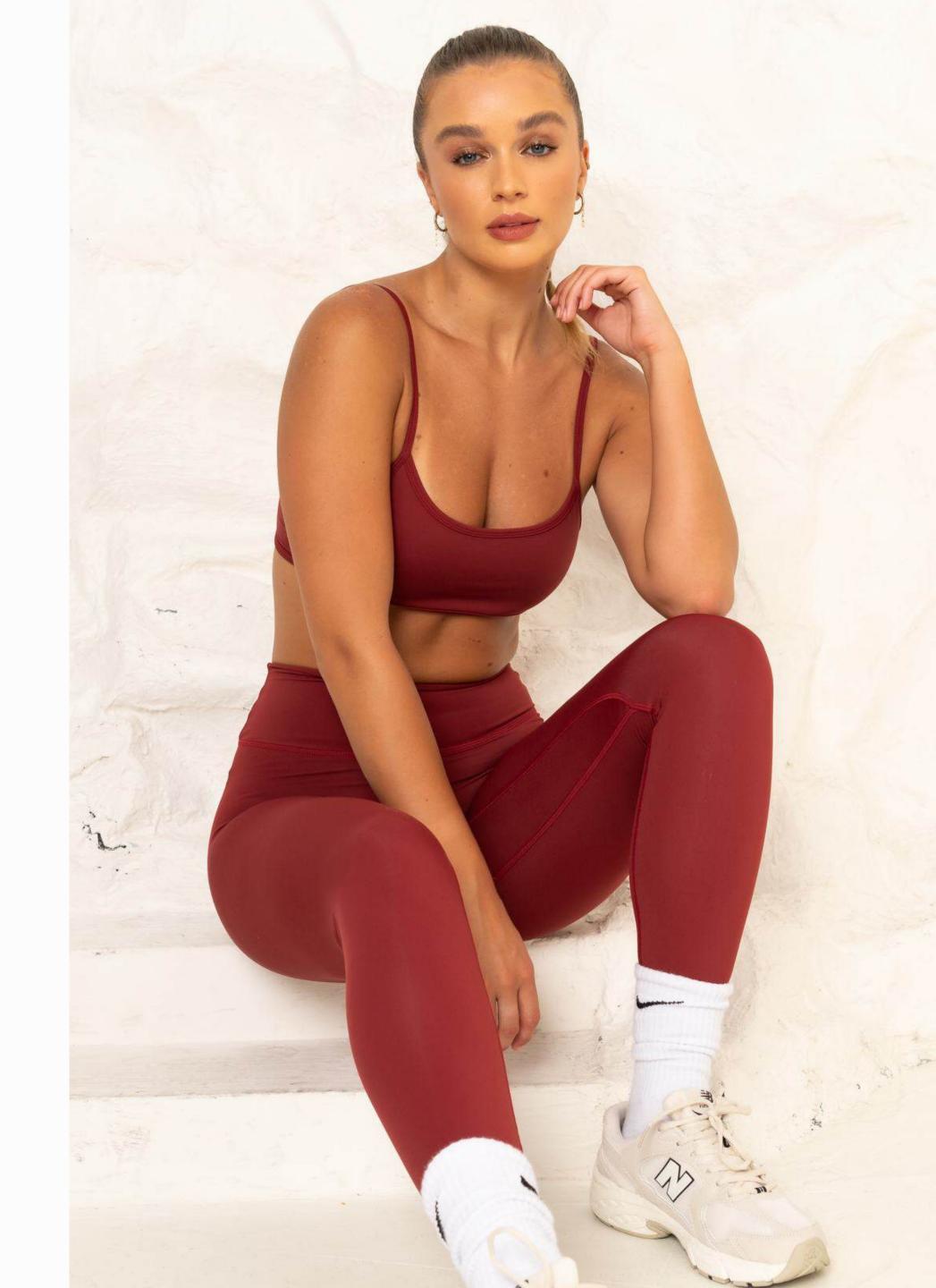
GETTING STARTED

It's much easier to launch a sustainable Activewear label than you might imagine! If you have a passion for activewear and some social media savvy, you are already halfway to owning your own activewear brand. Working with us, we handle everything from sampling to goods arriving on your doorstep, allowing you to operate from anywhere globally. With sustainability leading the fashion industry, there's no better time to jump in and make your own strides in the activewear market.

Are you ready to begin? First, you should determine the price of the designs you like.

Custom or Ready Designs?

Although we are known for our <u>custom-made</u> activewear, we also produce two <u>ready-to-order</u> collections yearly. Our prices are for fully factored articles ready to sell the moment they arrive, irrespective of which option you choose.



COSTING & ORDERING

3 Ways to Handover

To price your collection, we only require a list of selected designs you would like us to produce, either plain or printed. We will contact you within three days with the lowest possible price for a premium-quality product.



Custom Designs

For custom Activewear designs, you may submit front and back images or screenshots of the styles you desire and any adjustments you would like made. Tech packs or clear line drawings are equally effective.

Please send your designs in Word or PDF format via email or WhatsApp.

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Ready-to-Order Designs

The <u>Summer 2025 Ready Designs</u> showcase a curated selection of bestsellers and insights into what will be trending & selling into late 2025. As all our styles have been patterned and graded to international body sizes, any design you choose will arrive in your chosen colours and fabrics exactly as shown in our catalogue. To make each article uniquely yours, we heat-press your branded logo onto the inside back of the item.

Enter data using our codes to this form and send it back via email or WhatsApp. We will contact you within 2-3 days to discuss your selection.



Mix & Match

If you would like to mix and match some of our styles with some of your own, please complete our Mix and Match form and click Submit. You may also email your designs as screenshots with as many notes as you require.

Pro Tip.

We will be able to price your designs more accurately if you provide as many notes and visuals as possible.

READ MORE HOW TO PRICE

FABRICS & COLOURS

Selecting Fabrics and Plain Colors

We offer the largest selection of imported recycled fabrics in Bali, certified recycled and sustainable by GRS & U-TRUST, imported from Power-Fit[®] in Korea, Carvico[®] (ECONYL[®]) in Italy & REPREVE[®] in the USA, they offer superior body-sculpting, super soft hand feel, sweat-wicking & squat-proof properties with different degrees of compression and flexibility.

Notes

- Stock Colours: No MOQ, orders dispatched in 3 to 6 weeks.
- Pre-Orders: Most brands, once established, order colours to be imported, in advance.

The Right Fabric for The Right Activity

All our Activewear fabrics are blended with Spandex, offering varying degrees of compression and flexibility to suit different activities. Our top picks include:

- Comfort Luxe: Our most selected Activewear fabric. Has a cotton-like feel, moisture-wicking, and body-sculpting properties. Suitable for activities requiring more flexibility, such as Pilates, Cross Fit, less intense workouts & all types of Athleisurewear. Similar in hand feel and quality to Lululemon's fabrics.
- Eco-Olympus: Blended with Creora[®] Power-Fit Spandex from Korea, an ideal fabric for brands selling to gym addicts who demand strong compression and firm body support.

We receive more questions about colours & prints than any other. Contact us should you require anything clarified.

READ MORE ON FABRICS & COLOURS

COMFORT L 77% Recycled REPREVE® Nylon + 23%

ECO OLYMPUS 73% Recycle Poly + 27% Power-Fit Elas 260 Gsm



84% REPREVE® Polyester + 16% Spandex





IMPORTING CUSTOM COLOURS & PRINTS

If you can't find the colours you love in our stocks, then we import them in 70m lots. As all imports must be used up entirely in your bulk PO, this decision may affect the amount of colours you can add to your bulk order and the time it takes to produce. Please discuss custom colour and print requests with us before you start.

If prints are your preference, we've got you covered. We print all fabrics using Italian MS machines, with weekly shipments ensuring fast turnaround.

Custom Prints

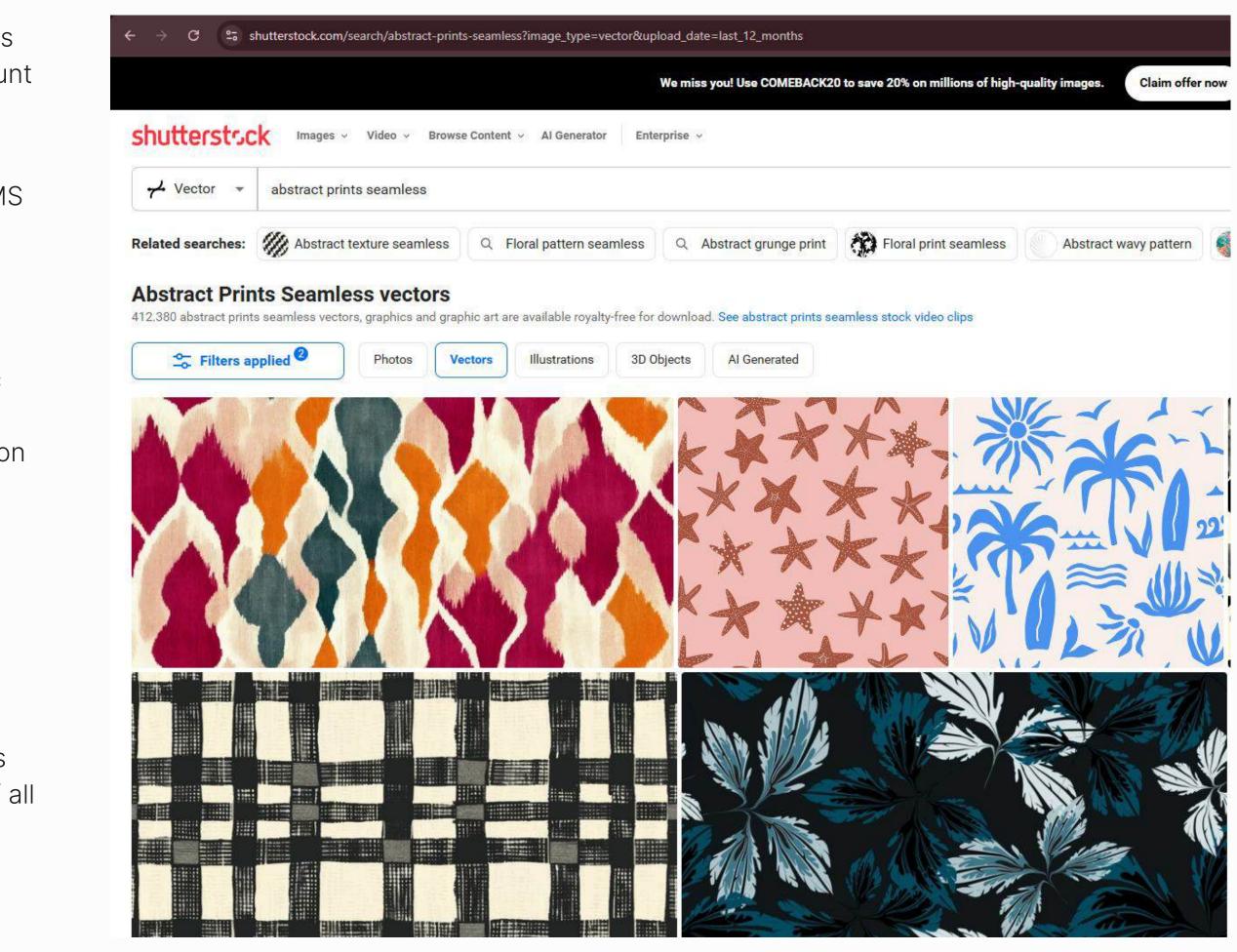
Creating custom prints can be time-consuming and expensive, requiring good graphic skills or hiring a designer. Consequently, many of our buyers use online print suppliers like Shutterstock.com, which offers thousands of perfectly formatted prints at a fraction of the cost.

Online Prints

Enter keywords that describe the design you're looking for to find the perfect print or motif. We added "abstract prints seamless" to the search bar for this example. Select Vector format from the drop-down menu on the top left of the site.

If you've selected your prints, please send us a screenshot and a link to the page. This allows us to verify that the motif is repeatable and seamlessly tiled across the motif. If all looks good, we'll let you know and you can purchase, or we can assist for a small fee.

Read more about Adding Prints



EXAMPLE PRICES

Example of All Inclusive Pricing using imported Recycled Fabrics. For print requests, contact us.



Comfort Luxe or Eco Olympus	Comfort Luxe or Eco Olympus	Comfort
SPORTS TOPS	SHORTS	
\$13.90 - \$14.40	\$15.30 - \$15.99	\$2

Typically, our Activewear resales for **3.5 times** our wholesale price; for example, a full-length legging at 19.00 USD retails for \$66.50. An example order with us for 2 styles of leggings, 30 pcs each, 30 shorts and 30 pieces each in three tops, will only buy 100 sets from any other Bali Activewear supplier.

rt Luxe or Eco Olympus JACKETS 521.60 - \$22.90 Comfort Luxe or Eco Olympus LEGGINGS \$21.60 - \$22.99 Comfort Luxe or Eco Olympus ROMPERS \$22.99 - \$23.99

CUSTOM DESIGNS

With our expertise as a global manufacturer of custom activewear, we can create almost any style of activewear you desire. To ensure flat, neat and tidy seams, we use imported German & Japanese machines specially designed for activewear assembly, like three and five-needle flat lock machines.

The result is a flawless fit, excellent body sculpting, and optimal comfort. Using team assembly, we ensure consistent, high-quality stitching closely following your original handover of designs.

MORE ON CUSTOM DESIGNS

Accessorizing & Branding

Activewear is most commonly branded by adding elasticated Jacquard with your logo—like Nike's "Just Do It" slogan and tick symbol under the bust or around the waist—will elevate any brand, making it easy for customers to recognize. Branding supports business growth, strengthens brand identity, and builds customer loyalty.

Specialty branding is handled overseas to ensure superior craftsmanship compared to local Bali suppliers. Our suppliers work with leading brands such as Lululemon, Stronger the Label, Carbon38, and P.E Nation.

For bulk orders, we apply your custom logo as a heat press on the inside back of each piece. Since this step is essential before production, we recommend organizing it during the sampling phase to avoid delays

Need some assistance? Our expert graphics team are here to help with Logos and layouts, often free of charge.

Well-branded activewear almost always sells at a higher price than any poorly branded collection.

MORE ON ACCESSORIZING & BRANDING





SUMMER 2025 READY-TO-ORDER DESIGNS

Our Summer 2025 collection is ready to order, featuring best-selling designs and insights into top seasonal trends.

Review the styles, note the codes of your favourites, choose your preferred fabric colour or print, and you're set.

Each style has been priced in two fabric options:

- **Comfort Luxe:** Ideal for brands requiring greater flexibility.
- Eco Olympus: Suitable for brands selling into the gym addict market.

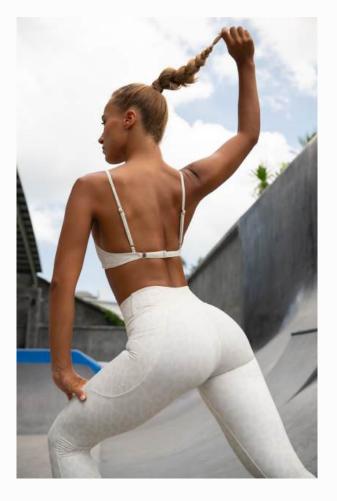
Both fabrics are squat-proof, body-sculpting, moisture-wicking, and soft to the touch, sourced from the U.S. and Korea.

We offer 80 on-trend colours, ready for cutting on demand. Your custom-branded logo will be heat-pressed on the inside back of each piece.

Our fabrics are always fresh—cut and flown in bulk, not leftover stock.

SEE THE COLLECTION













MOQ's

We offer a low MOQ of 180 pieces, 30 pcs per style with 3 pcs per size and colour across as many styles as you like. For example, 2 styles of leggings, 30 pcs each, 30 shorts and 30 pieces each in three tops. The min we will cut is 3 per size, colour, and design.



Should some styles, colors, or sizes sell faster than others, then we have the solution. You can place top up orders only after you have placed an intial order of 180 or more pieces.

Top-up MOQ: 96 pieces in total.

48 pieces per style

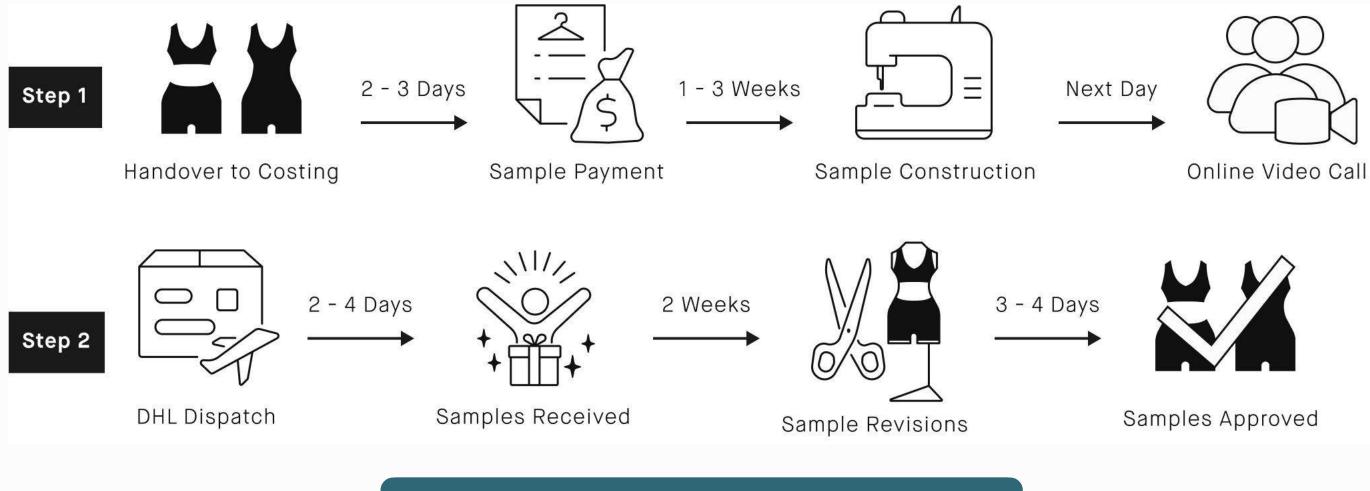
8 pieces per color and size

Example: Sports top & leggings sets, 48 per style, totaling 96 pieces. **Conditions:** Tops ups must be placed using existing styles or our ready to order designs. You must first place a MOQ of 180 prior to a top up.

SAMPLING

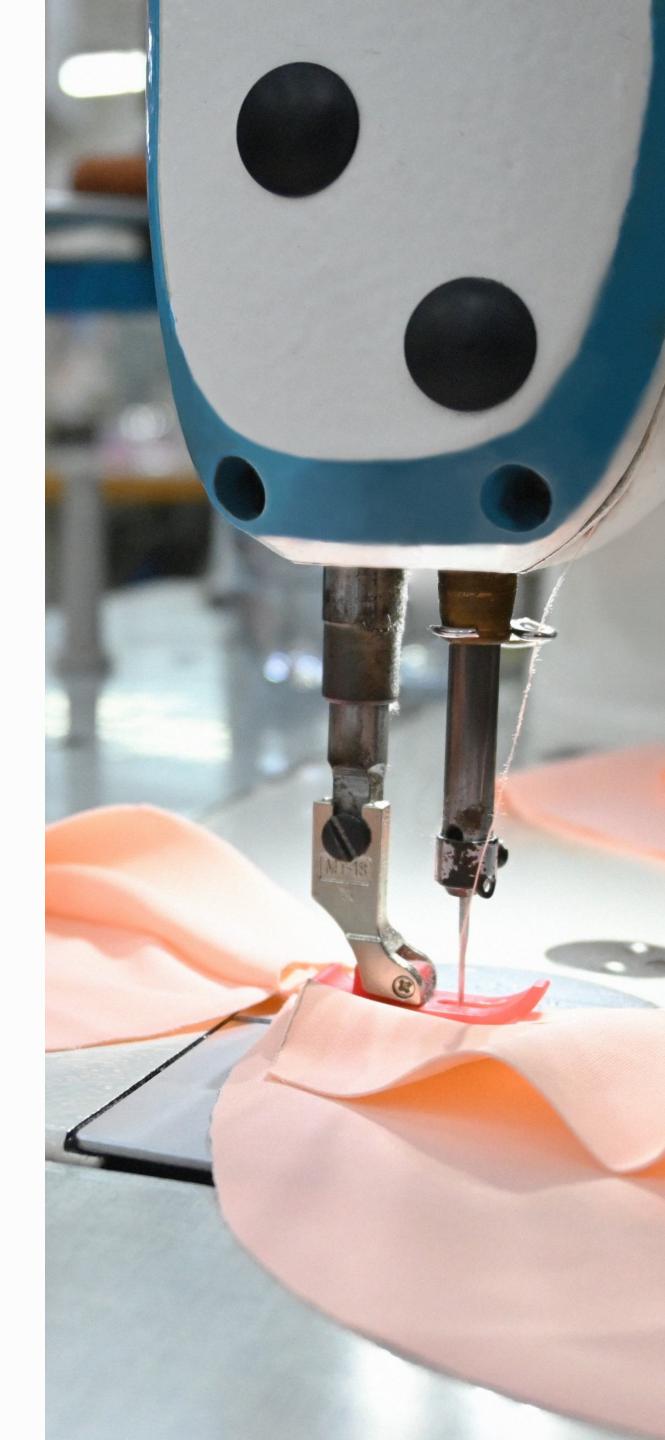
The samples are meticulously assembled in our sample studio with a team of 60 expert sampling specialists - each with at least ten years' experience with Activewear sampling.

As long as your sample request includes notes on required changes, you can expect the samples to be as you expected, allowing you to place a bulk order as soon as your samples arrive.



READ MORE ABOUT SAMPLING





SAMPLE FEES

The price we offer is for a fully factored garment, all-inclusive of patterns, fabrics, accessories & stitching. We never add surcharges to your invoice.

Custom Samples:

Cost = (2 x W/S Price) + \$30 Development Fee. Example: Sports Top at $15 = 2 \times 15 + 30 = USD 60$.

Ready-to-Order Samples:

Cost = 2 x W/S Price (no development fee). Example: Sports Top at \$15 = 2 X 15 = USD 30

Adjustments

Should samples require slight adjustments, these are resolved using our digitally software. If they differ significantly from your handover, remakes are free.

Below is a good example of a client handover. They used screenshots and notes with the fabric, colour, and print they wanted produced. They also added their custom logo and design layout for their heat press.

After we provided the prices & received payment for samples, we provided a 2D mock-up of the collection in their chosen colours and a print to allow greater visualization of their collection's appearance when produced.



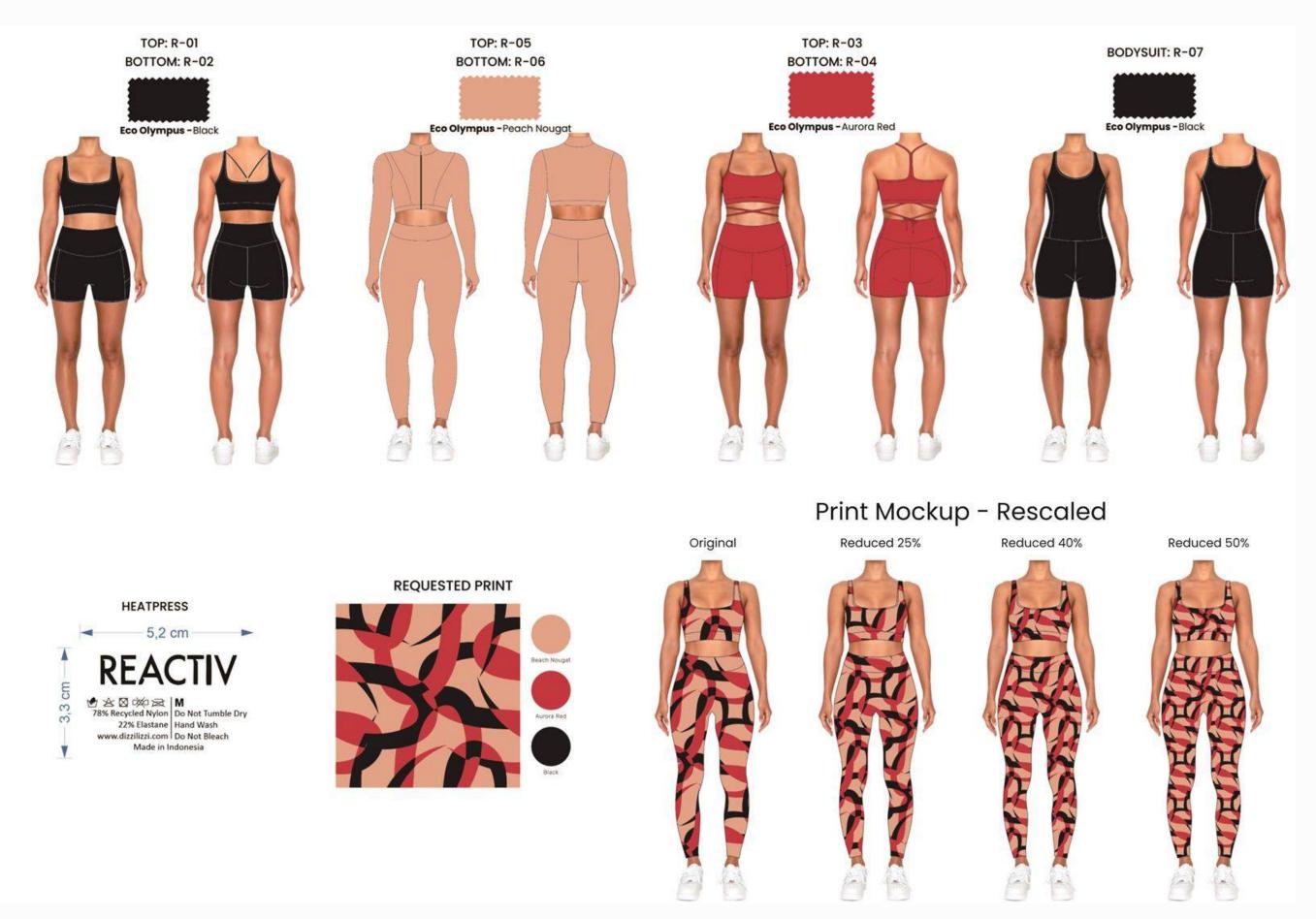
READ MORE ON SAMPLING

EXAMPLE HANDOVER

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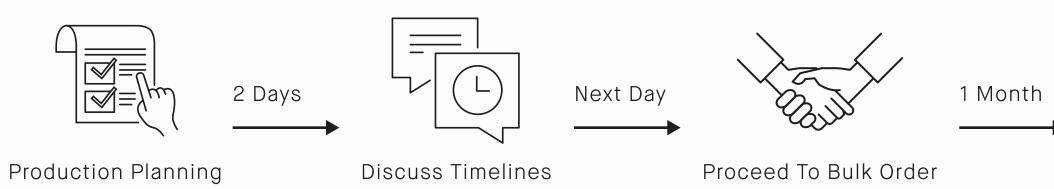
MOCK-UP WE SEND BACK

Once we are clear on what your seeking to be produced samples, with samples paid, on request we create a 2D mock-up of your collection in your requests designs and colours. Should anything require adjusting, this is the last chance to made any edits before fabrics are cut & samples constructed.



Once our mock-up is approved, we create patterns using our 2D AutoCAD digital software. Compared to traditional paper patterns, digital patterns offer higher precision and significantly speed up the process. Digital patterns allow us to make incremental adjustments in minutes rather than hours. For example, raising a waist higher, adding more coverage to a top, etc.

BULK PO's



Placing a bulk order is a simple and straightforward process. Enter the codes we provided for your approved samples or our readyto-order designs to this interactive order form, and indicate how many units per fabric colour, print, and size you would like to order. Upon receipt, we will get back to your to confirm your selections and discuss payment options, before we begin.

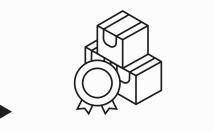
Timelines

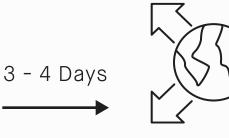
Bulk POs using in-stock colours are typically dispatched within a month of receiving the deposit. The timeline may be extended if you request we import colours not in stock.

Quality Control, Packing, and Shipping with DHL

Every order undergoes rigorous quality control (QC), checking for loose threads, tiny blemishes, etc, and ensuring sizing accuracy. Each article is barcoded, has hangtags attached, & packed into biodegradable bags. Only after the QC supervisor in charge of your order has given her approval, are the goods packed into boxes, ready for DHL pickup.

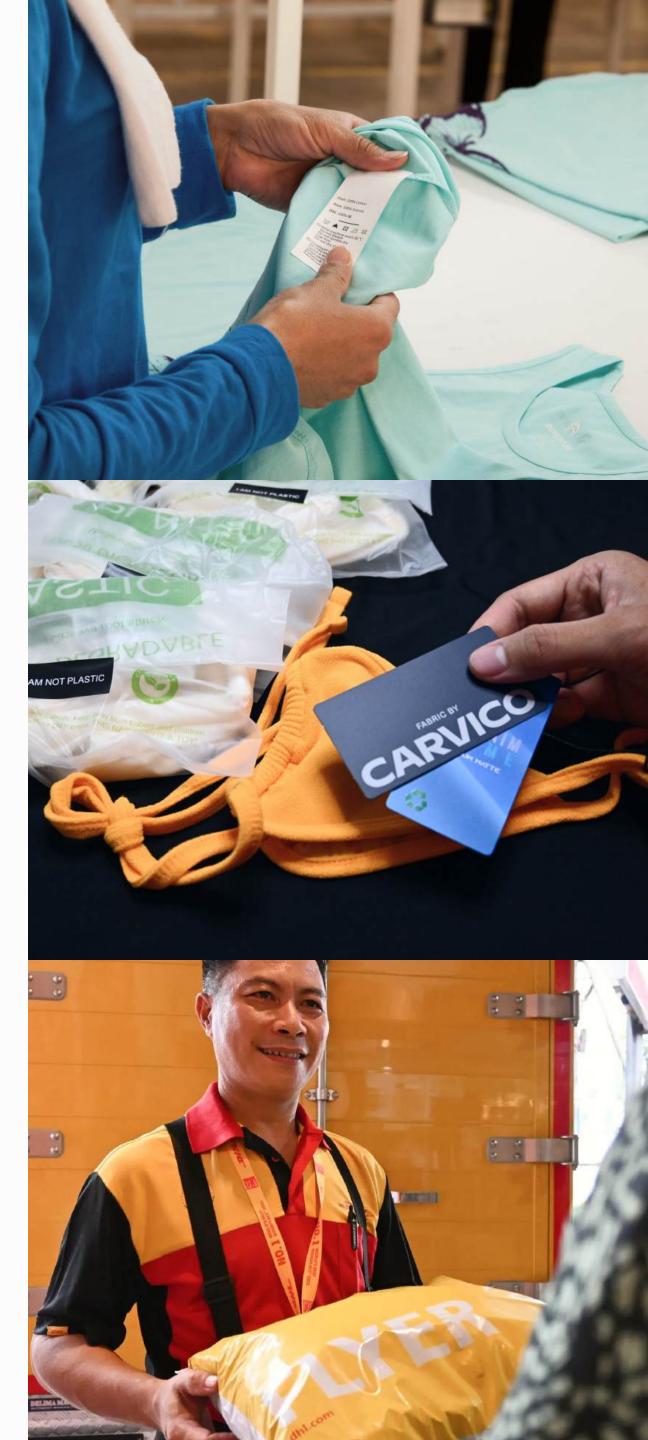
MORE ABOUT BULK PO





Order Complete

Global Dispatch



STARTER PACKS

Our activewear starter packs deliver everything you need to launch your brand with confidence. Choose from our Eco Olympus pack, ideal for performance-driven, gym-focused brands, or the Comfort Luxe pack, perfect for brands seeking flexibility and a softer touch.

Each starter pack allows you to try on selected styles, so you can feel the quality and fit directly. You'll receive a fabric swatch of every material we offer, paired with laser-printed color cards, to help you find the perfect shades for your brand. We've also included custombranded jacquard elastics and packaging options to give your brand a polished, professional look.

Order a starter pack today and see your activewear collection come to life.

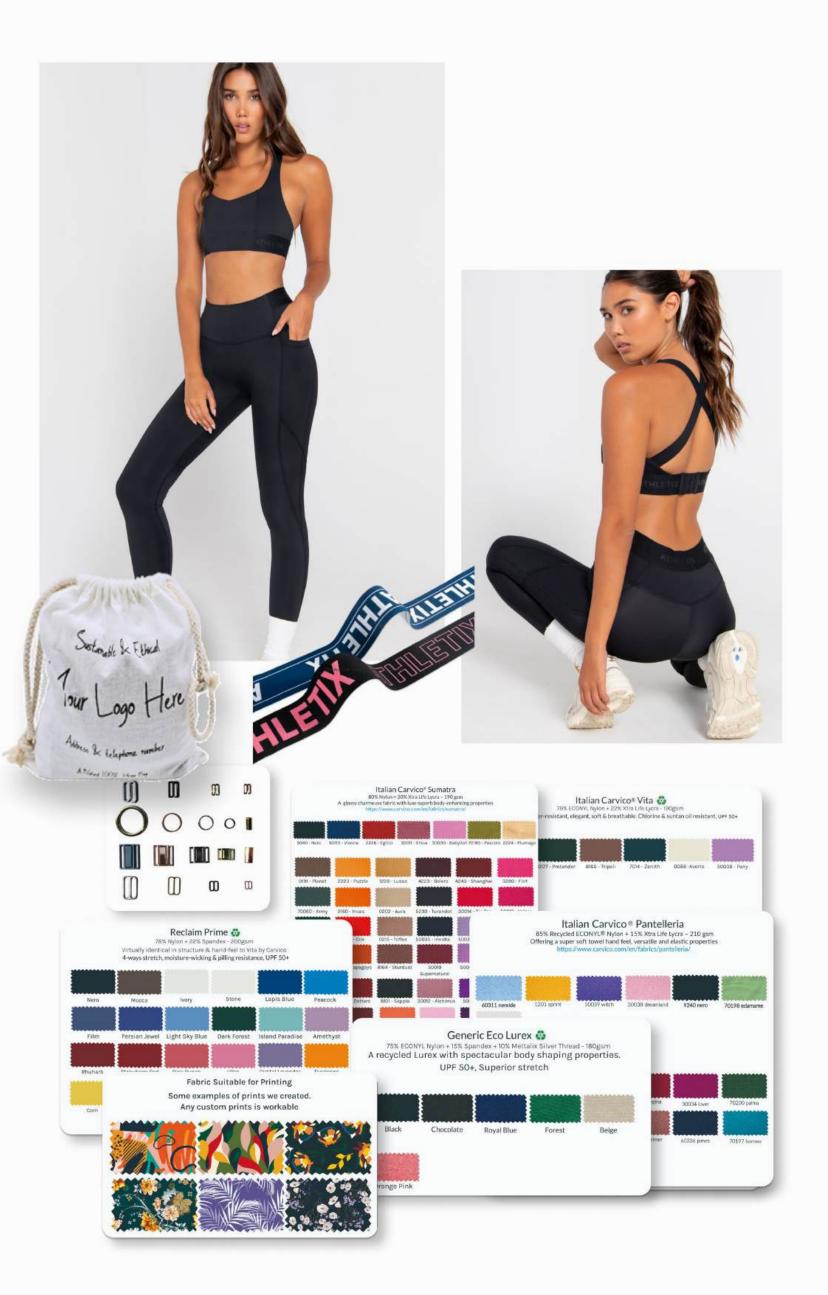
Fabric Swatch Packs

Explore fabrics and colours with assurance. Our budget-friendly swatch pack provides you with samples of every fabric available on our site, allowing you to touch and examine each material personally. Each swatch includes a colour reference card and an assortment of highquality accessories like customizable jacquard elastics, support cups, underwires, clasps, and packaging options. With this pack at your disposal, you'll have all the essentials to choose the right fabrics with the correct compression, colours, and accessories tailored to your brand's needs.

SHOP STARTER PACKS

SHOP FABRIC PACKS

ACTIVEWEAR BALL



SUSTAINABILITY & ETHICS

We are Tax-Free

Every month, we support Bali Street Mums, a charity founded by New Zealander Kim As a bonded Tax-Free company, we import fabrics without the 35% import tax other Bali Farr. This organization is devoted to helping Balinese children and mothers in need, activewear manufacturers must pay. This allows us to price your designs lower while providing aid to families who scavenge from garbage dumps and beg while also maintaining superior quality. protecting vulnerable children from exploitation and trafficking.

Committed to a Greener Future

Whether you're a start-up or an established brand, if sustainability and ethics are your focus, we're the partner for you. Adding recycled fabrics over new fabrics saves up to 80% carbon C02 emissions and 90% water used in their manufacture. Imported from leading suppliers like Carvico and ECONYL[®] in Italy, Creora[®] Power-Fit from Korea and REPREVE[®] in the USA, they are all constructed using salvaged fishing nets, ocean waste, and recycled plastic bottles.

All articles are packaged in 100% biodegradable Avani cassava bags, decomposing within 24 hours in landfills. In addition to meeting the highest standards for safety and sustainability, our dyes are OEKO-TEX® STANDARD 100 certified.



Fabrics Certification





We Give Back

To learn more about Kim's impactful work, visit balistreetmums.org or reach out to her directly via WhatsApp.

Outstanding Working Conditions

At Activewear Bali, we are committed to offering exceptional working conditions that reflect our core values. Our employees earn up to three times the standard wage and work in comfortable, air-conditioned spaces. All employees are provided with full health insurance including their spouses and up to three children, covering all doctor's visits, prescription medication, and hospitalizations. Additionally, we provide a daily hot meal, one glass of fresh juice and vitamin supplements during lunch breaks, with a 13th-month yearly salary. By ensuring our team's well-being, we maintain the high quality and craftsmanship we are known for and guarantee that your production is ethically managed from start to finish.

MORE ABOUT SUSTAINABILITY

DISPATCH & DELIVERY

We ship orders using DHL or FedEx using our company account or yours. DHL arrives daily at our office to pick up orders and deliver samples and accessories.

From the time of pickup to the time of delivery, please allow 3-5 working days.

Important Notes:

- Ensure your delivery address and daytime mobile number are correct.
- Couriers will attempt delivery twice before returning goods to Bali.
- Orders are packed in 36 × 58 × 46 cm boxes (15 × 23 × 18 inches).
- Our tax-free license does not apply to goods entering your country.

MORE ABOUT DISPATCH & DELIVERY





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FREQUENTLY ASKED

Q: What's my first step?

A: Start by pricing your designs. Submit screenshots of the styles you want to replicate or redesign, with notes on any changes here.

Q: Why are your prices lower than any other Bali Active producer?

A: We are the only company to hold a full exemption on import taxes when bringing in fabrics, saving 35% on costs that all others must pay.

Q: What's your MOQ?

A: The minimum order quantity is 180 pieces per purchase order, with a minimum of 30 pieces per style and three per size, colour, and print.

Q: What methods of payment do you accept?

A: We accept PayPal, Bank Transfer, and Payoneer.

Q: How do I place a sample order request?

A: You can fill in this interactive form or send your sample requests via email or WhatsApp

Q: Do you offer higher-grade recycled fabrics from overseas suppliers?

A: We hold the largest trending colour stocks from REPREVE® in the US & Creora® Power-Fit from Korea. See the fabrics here.

Q: Is your production sustainable?

A: Yes, we use 100% recycled and sustainably produced fabrics, reducing your brand's carbon footprint by up to 80%. All packaging is biodegradable.

Q: How do you send my samples to me?

A: We use DHL Express taking three to five working days from uplift

Q: Can I call you or organize a call back any time?

A: Our customer liaison team are always taking calls as well as the sample specialists. Book a Call Back here.

READ MORE ON FAQ PAGE

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CONTACT US

Bringing ideas to life.

Have questions? With 30 + years experience in the activewear industry, we have the expertise and insider tips you'll need to build a successful brand in the most cost effective way possible.

If anything's unclear, don't hesitate to ask—we're here to help!

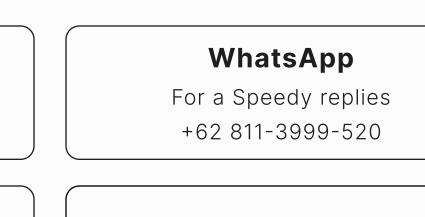
Free Call-Back

Schedule a free callback with a Activewear specialist

Email

get.started@activewearbali.com

Get In Touch



Factory Tour

Come see us. Take a tour of our facilities

ACTIVEWEARBALL.COM



