

ACTIVEWEAR IN A NUTSHELL

This Guide has been assembled in two sections. The first explains your fabric colour, & print options & how to send those over to us as a handover to be priced. As we know, selecting the correct fabric to suit your activity will be the most critical decision you will make. As well as importing fabrics, we have developed our own fabrics that can handle almost any workout, all squat proof offering different degrees of compression, breathable & body enhancing attributes for you to select.

Whatever the market you're producing for, be it Gym & heavy workouts, Yoga or Athleisure, jogging or simply fabrics that simply look & feel great on, we're sure to have the one most suited.

Under the header Additional Info, the second half of the guide focuses on handling your Branded Logo heat-press, MOQ's, sampling & production costs, delivery & so on. In most cases, new requests price their collections first & once approved; other issues are handled via chats or emails with our communications team at the start of sampling.

If you have any questions, mostly all are covered in our <u>FAQ</u>.

Fabrics Explained.

The fabrics below offer a range of activities, some available in stock & some to be imported.

Comfort Luxe, REPREVE® Nylon-230gm2 Matte

Available in plain colours & suitable for digital prints.

A medium-weight fabric offering an incredible 8-way stretch with a very soft hand feel, excellent breathability, squat proof with body-enhancing attributes,

Select for lighter workouts, Yoga & Athleisure.

Eco Olympus, CREORA® Polyester – 260gm2 Matte

Produced from Power-Fit Supplex from Korea

Available in plain & suitable for sublimation prints.

Offers a higher compression with excellent moisture-wicking properties.

Select for Gym-related brands & ideal for heavier workouts.

Vita Power, Carvico Nylon – 225gm2 Shiny

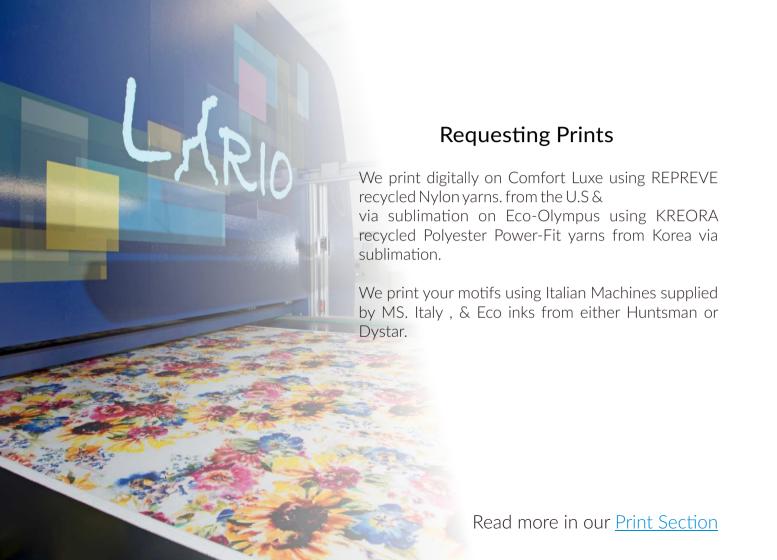
Available in plain only.

A techno-fabric made from ECONYL® yarns regenerated from salvaged fishing nets & post-consumer waste, offering perfect muscular compression, compact and breathable.

Select for any activity, such as Gym Yoga etc.

Note - Leggings or sports tops stretched beyond normal parameters can become see-through. The importance of checking our <u>Size Guide</u> to be sure our sizes match yours is vital.

Read more in our Fabric Section



EFIT 01: FULL LENGTH LEGGINGS



EFIT 04: DOUBLE STRAP BACK TOP



EFIT 05: LEGGINGS



EFIT 06: TRAINING SHORT



OUR BRAND LOGO:





I want all my style in Comfort Luxe Fabric with the best colours below







peach nougat

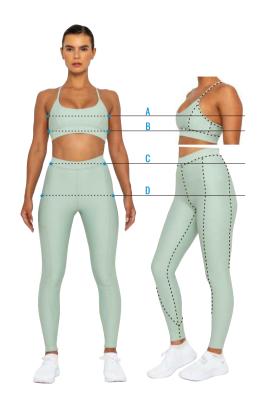
Handovers

Select 1 of 4 ways to handover

- 1. The most popular way to price your Custom Designs is to add screenshots, tech packs or line drawings with any notes in a Word or PDF Doc. sent via email or WhatsApp
- 2. If you're selecting our Ready to Go Designs, add them to this Form & email back.
- 3. If you have actual samples, maybe those made by another supplier, or any of your own collection, then send via courier with any notes. Read our Import & Export page.
- 4. Upload your designs using the Upload section in our Getting Started Page

In 2-3 working days you will receive your prices.

Read more in handovers & costing



Body Size Guide

Any design you send us will be graded using our computerized 2D Auto Cad software & printers to know International body sizes. Should you consider our sizes too small or too big, we can quickly grade up or down, half or a full size. Should you not check & your samples arrive & not fit, then any remakes are chargeable.

We do remake should any sample have not followed your handover. Slight edit, for example, make any legging 2cm longer; we simply edit the pattern digitally.

See our Size Guide

A. BUST CIRCUMFERENCE

Wrap the tape around the fullest part of the bust.

B. UNDERBUST CIRCUMFERENCE

Wrap the tape around your ribcage directly under the bust. Stand straight with arms to the side.

C. WAIST CIRCUMFERENCE

Wrap the tape around the narrowest part of the waist.

D. HIP CIRCUMFERENCE

Wrap the tape around the fullest part of the hip, approx. 4cm above the crotch.

MFASURING TIPS

Use a soft cloth tape & fit close to the body. Don't flex when measuring & keep fairly straight but not too rigid.

Examples - All-inclusive Prices in USD

The prices provided will be using imported recycled, sustainable fabrics imported from Italy, Korea or the U.S. complete to the finished articles packed into a Bio-Degradable bag ready for resell.

Plain Colours
Tops & training shorts \$17. Leggings \$21
Printed
Tops & training shorts \$19. Leggings \$24

On average, the resell value is 4 X our bulk wholesale price.

Read more on how to Get Started & Costing

Get in Touch!

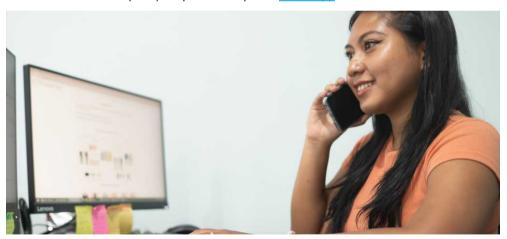
So that's the first section handled. You should have all the info you require to get you started into sampling your own Custom designs or even moving direct to bulk using our Ready to go designs.

Any questions, we aim to reply the same working day via email

Large files use WeTransfer

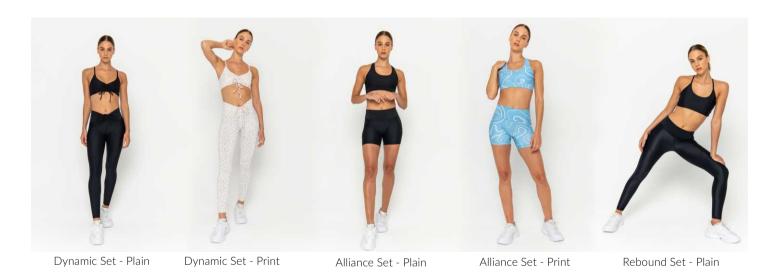
WhatsApp & Call Backs

Need a Speedy Response? Jump on a WhatsApp call or chat now.



See the 2022 Ready to go collection, here

Active/Yogawear Starter Packs



We offer several Activewear Starter packs constructed using premium-grade American & Korean Power-fit recycled fabrics, offering different degrees of compression & flexibility, & Squat proof, moisture wicking & body-enhancing attributes.

ADDITIONAL INFO

Timelines

Sampling - Custom Designs

Before we begin, we will always inform of you the time we require to produce your samples.

Allow 5-7 weeks, depending on seasonal factors & volume of requests booked in.

Sampling – Ready To Go Designs
Sampling any Ready to go Designs using our Stock for

Sampling any Ready to go Designs using our Stock fabrics - 3-4 weeks.

Bulk Orders – Custom Designs & Ready to go Designs

Selecting from our Stock fabrics - 6-8 weeks.

Note

Importing any fabrics or branded accessories add 3 weeks to your timeline.

Creating Your Patterns Digitally

We produce our patterns digitally using computerized 2D Auto Cad software & printers, far superior to paper patterns graded to International body sizes. Creating patterns digitally is far superior to working with paper patterns, more precise, faster to produce & easy to edit should any design require slight adjustments.

When it comes to our Ready to Go Designs, in many cases our clients order their bulk direct from our Catalogue without sampling. This is always your choice & so therefore should you request samples produced in any of our designs, allow 3-4 weeks.



See our International **Body size**

Sampling & Fees

As Sampling is timely, the last thing we want is to rush & have to remake them. For this reason, our priority is to get your samples or collections as near perfect the first time around as close as possible to your original handover.

We charge 2 X our estimated Wholesale price + 30 USD management fee per design



Read more on our <u>Sampling Page</u>

MOQ - Minimum Order Quantities

We price your designs hard, with a low markup allowing you to resell with a higher four times markup. Our invoice value for 300 units will be less than others invoice you for 200 or even less. Bear this in mind when considering your MOQ's.

You're in this to make money. There is no point in placing multiple small orders having to add additional FedEx & import taxes over & over each time you order when you can land at a much lower price point by ordering a few more. Make your choices wisely.

MOQ Samples. Up to 10 styles.

MOQ Production – 300 units, for example, 150 leggings & sports Bra sets, three pieces per size & colour. You can mix the order across as many designs as you like as long as you select three per design, size & colour.

We try to be as flexible as possible with our MOQ's. If your total units do not match precisely our minimum requirements, then get in touch to discuss your options.

Custom Designs & Production

The majority of samples we produce are from customers requests. We are world-famous as a custom manufacturer & produce around 30 new shapes day in, day out for over 30 years.

If the design you have we feel we can produce to a very high standard, we will assist. If, for any reason, we feel we can't, we will ask you to edit. We have patterned & graded virtually all known trending 2022 designs saved as Block shapes.

Read more on our <u>Custom design & Production page</u>.

2022 Activewear Ready to go Designs

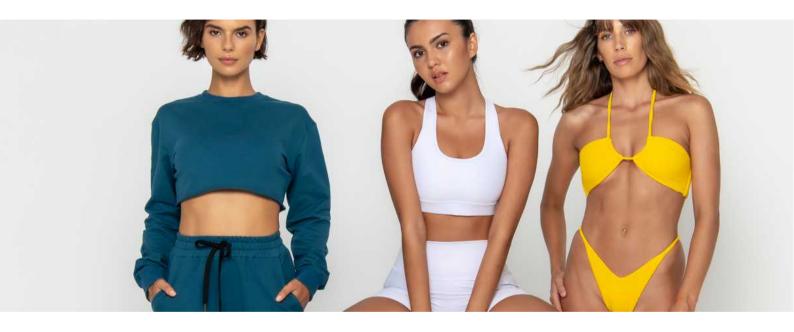
Our Catalogue represents the best-selling on-trend designs happening now, moving into the 2022 season.

It explains much about the huge array of fabrics we have in stock & their attributes, how to add a heat press Logo to the inside of each article & Custom branding & packaging to your Collection, with some links to our website for further reading.

Download the Activewear Catalogue

Read more on our website about our Ready to go Designs

Mix & Match Collections



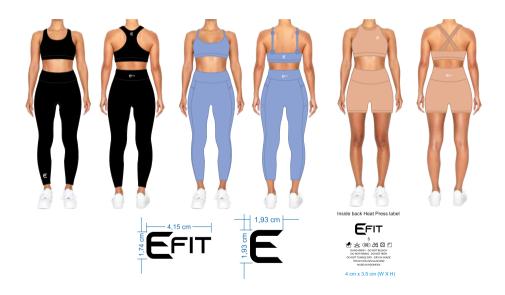
Some brands request to add some of our Swimwear or Ladieswear collections to their Activewear collection.

See our <u>Swimwear Catalogue</u> See our <u>Ladieswear Catalogue</u>

Mock-up Service

This is a free service, unique & normally costly, allowing you to see exactly what your final collection will look like in your selected colours.

See examples of Active, Swim & Loungewear Mocked-up here.



Read more in <u>Custom Designs & Production</u>

Heat Press & Logos



All designs will require your logo & washing instructions pressed into the back inside of each article, making our collection individually yours. Once we receive your Logo, we will get back to you with a final layout for your approval.





Dispatch & Delivery

To ensure fast & reliable delivery of any order, we offer a complete logistical service, working directly with FedEx & DHL. Both arrive daily at our office, picking & dropping off packages, samples & production orders - 5-10 working days from goods ready to go.

Read more about <u>Dispatch & Delivery</u>

Tax-Free

The Indonesian Government awarded us a Tax-Free Licence when import fabrics saving us & you approx. 40% on production costs making our prices way lower than any other supplier in Bali. No other Company in Bali owns this licence; other suppliers can import fabrics but must add the 40% to your costs. All fabrics are flown in on weekly flights.

Read more on our <u>Tax-Free status</u>.

Ethics

All staff are paid over double the minimum, receive 13 months salary a year, a hot freshly cooked meal every day & free medical insurance for themselves & their family.

WE GIVE BACK

With every Bulk order, we allocate some of the proceeds to Bali Streets Mums, a charity devoted to the welfare & education of women & children who scavenge their living from rubbish dumps. Contact Kim from NZ via her website.

Read more on our Ethics Page

If you haven't already downloaded our Latest Catalogue, do so here.

Contact Us

Our English-speaking specialists can assist 9 to 4 pm Mon to Fri with any questions you may have. They have good in-depth experience in assisting fledgling brands in getting started in the most cost-effective & creative way possible.

WhatsApp & Call Backs

If sending over larger files, <u>email us</u>
Need a Speedy Response? Jump on a <u>WhatsApp</u> call or chat now.

Free Consulations

Book a call back & sort out those nitty gritty issues

Book your slot









THANK YOU www.activewearbali.com



ACTIVEWEAR BALL